

Premier PLANNER

I AM PREMIER ON OR BEFORE

Date at end of month

And I feel

Express emotion in advance for how your achievement will feel to fuel your success

P

Premier

Enroll

25+ people
team-wide

Ex 2k+ Ex 2k+
5K min

PREMIER PLAN

Support 2 Key Builders through the Launch Process

♥ Why I share the dōTERRA natural solutions products & lifestyle: _____

||| Personal goals: _____

||| Personal Development Focus: _____

BUILDER 1

GOAL: EXECUTIVE + (2,000 OV)

- Reviewed their Elite+ Planner
- Enrolled in Launch Challenge

SCHEDULED VOLUME 2,000

Write all currently scheduled LRP volume. -

NEEDED VOLUME

Subtract scheduled volume from 2,000. =

NEEDED CLASSES

Divide needed volume by 500 (or your average class volume). ÷ 500 »

CLASSES SCHEDULED

- 1.
- 2.
- 3.
- 4.

ONE-ON-ONES Mark the number planned.

1 2 3 4 5
6 7 8 9 10

BUILDER 2

GOAL: EXECUTIVE + (2,000 OV)

- Reviewed their Elite+ Planner
- Enrolled in Launch Challenge

SCHEDULED VOLUME 2,000

Write all currently scheduled LRP volume. -

NEEDED VOLUME

Subtract scheduled volume from 2,000. =

NEEDED CLASSES

Divide needed volume by 500 (or your average class volume). ÷ 500 »

CLASSES SCHEDULED

- 1.
- 2.
- 3.
- 4.

ONE-ON-ONES Mark the number planned.

1 2 3 4 5
6 7 8 9 10

My Presentations

GOAL: PREMIER (5,000 OV +2 Ex. legs)

Focus on your own enrollments as you support your builder's endeavors.

CLASSES

List the classes you're presenting at or supporting.

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

ONE-ON-ONES Mark the number planned.

1 2 3 4 5
6 7 8 9 10

Total Volume

Leg 1 scheduled volume _____

Leg 2 scheduled volume _____ +

Required total volume _____ - 5,000 OV

Needed volume* _____ =

- *Other additional volume can come from:
 - Volume over 2000 OV on Builder 1 or 2 legs
 - New Enrollments not on Builder 1 or 2 legs
 - Retail Sales / Preferred Members

*Enrollment Incentives: _____
i.e. Enroll with a kit within 24 hours of class to receive a dōTERRA keychain

*Book a Class Incentives: _____
i.e. Book a class to receive a keychain filled with Family Physician or AromaTouch oils at your class.

POWER OF 3 *planner*

Complete this chart at the beginning of each month.

		\$250	\$1500
<div style="display: flex; align-items: center; gap: 10px;"> <div style="border: 1px solid gray; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center;"> Your PV </div> <div style="border-bottom: 1px solid gray; width: 100px; margin-top: 5px;"> Your Name </div> <div style="border: 1px solid gray; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center;"> TV </div> </div>	\$50	\$250	\$1500
	\$50	\$250	\$1500
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	\$50	\$250	\$1500
	\$50	\$250	\$1500
	\$50	\$250	\$1500
	\$50	\$250	\$1500

**TV=Team Volume
(Needed TV is 600)

Highlight where you need to focus (i.e. new enrollees or customers on LRP).